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**Name:** Ali Mawat Saad Al-Sudany

**Grade & Specialist:** PHD in Business management – strategic management

**Age:** 45

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**Career:**

1. Consultancy Bureau Manager at College of Administration & Economics, University of Baghdad.
2. An Assistant Professor of Strategic and International Business Management at the Business Management Department, University of Baghdad.
3. Former Local Institutional Development Expert & Benchmarking at UNIDO in Baghdad, Iraq.
4. Local Expert in Human Resources Management at TRANSTEC in ((Capacity Building to the Iraqi Officials for Negotiation and Implementation of International Agreements)) Project for the Iraqi Ministry of Foreign Affairs.

### **Academic Achievements**

- ✓ Accepted at the College of Administrations & Economics, University of Baghdad, which I attended from 1993 to 1997, and graduated with a Very Good in the B.Sc. in a Business Administration.
- ✓ M.Sc. in Business Administration (Operations Management) from University of Baghdad in 2002. My thesis title was (Application of the Kanban system by using the simulation method - Case Study” Just in Time production system”).
- ✓ PHD in Strategic Management from University of Baghdad at 2012; the title of dissertation was (The Strategic Revitalization to creating value of Iraqi Industry SME’s – Case Study).

### **Work Experience and Training Courses:**

- ✓ From October 2007 to November 2008 served as Director of Managerial affairs in the University of Baghdad, responsible on more than 8000 employees.
- ✓ From October 2003 to October 2010, I had been worked as a CEO in the *IRAQ CENTRE FOR RESEARCH & STRATEGIC STUDIES - ICRSS*, During my time at the ICRSS, I had managed and leading many Fieldwork teams and executed more than 50 nationwide surveys and 14 marketing research projects and many Managerial projects, Human Resources Management, Strategic Thinking and Planning, Team Building and Training.
- ✓ Worked from fall 2010 to December 2014 as an Institutional Development expert & Benchmarking in the UNIDO in the SPX project , responsible on revitalizing and restructuring more than 12 SME’s in Baghdad by developing their capabilities in

Managerial and Human Resources Management , Financial, Costumer and Learning fields.

- ✓ I had considerable experience and knowledge of many contemporary computer spreadsheet programs especially (Microsoft Excel, Microsoft Word, Microsoft PowerPoint), and I'm also had been expert in the use of SPSS Statically program especially in Database.

**Certifications, Awards and Membership:**

- ✓ A certificate of accomplishment of a foreign language testing course in the University of Baghdad, College of Linguists, 1999.
- ✓ A certificate of accomplishment in a computer-training course the University of Baghdad, Computer Center, 2000.
- ✓ A certificate of appreciation from the President of the University of Baghdad for the conduction of a Public Opinion Poll for the university, 2004.
- ✓ A certificate of appreciation from the Head of the Center of Consumer Protection & Marketing Research-CCPMR, University of Baghdad, 2004.
- ✓ A certificate of participated in the workshop held on September 2005 in Amman, Jordan in Public Opinion Polls from " *Institute for Public Affairs – IVO –*" Bratislava, Slovakia.

- ✓ A certificate of participated in the training workshop held on November 2005 in Public Opinion Polls & Marketing Research from " *IMAS – Marketing & Polls* " Bucharest, Romania.
- ✓ A certificate of participated "as a Project Manager" in the ((Assessment the Training program of the Training Model Primary Provider-TMPP)) that held from November 2005 to October 2006 by the "RESEARCH TRIANGLE INSTITUTE–RTI" for the Iraqi MOH.
- ✓ Member in ESOMAR is the biggest world organization for enabling better research into markets, consumers and societies from 2008 until 2010.
- ✓ A Certificate as an Institutional Development & Benchmarking Expert from Winning Moves LTD, UK under supervising United Nations of Industrial Development Organization (UNIDO) at **2012**.
- ✓ A certificate from John Smith Memorial Trust as participate in a program of ((**Inspiring leadership and promoting good governance by creating a network of Fellows across the Middle East**)) held in London, UK in 2014.
- ✓ Supervising more than **30** students at MBA, M.Sc. in Institutional Development Performance Evaluation, M.Sc. & Higher Diploma in Strategic Planning, and M.Sc. in Municipality Management.