

Chapter Three: Breakeven Point

Q12-4

Case 1:

فكرة السؤال : لحساب نقطة التعادل نحتاج عائد المساهمة للوحدة contribution Margin (CM) per unit وحساب CM per unit يتطلب معرفة سعر البيع sales price والكلفة المتغيرة للوحدة variable cost per unit . السؤال لم يعطي CM per unit وأعطى variable cost ratio هناك طريقتين:

First Method

Variable cost per unit = sales price x variable cost ratio

$$\begin{aligned} &= \$40 \times \%65 \\ &= \$26 \text{ per unit} \end{aligned}$$

Contribution Margin (CM) per unit = sales price – variable cost per unit

$$\begin{aligned} &= \$40 - \$26 \\ &= \$14 \text{ per unit} \end{aligned}$$

Second Method

الطريقة الثانية هي استخراج CM per unit بطريقة مباشرة من خلال الاستنتاج التالي

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Variable cost ratio + CM ratio = %100

%65 + CM ratio = %100

CM ratio = %35

CM per unit = sales price x CM ratio

= \$40 x % 35

= \$ 14 per unit

Breakeven point (BEP) =

$$\begin{aligned} & \frac{\text{F. Cost}}{\text{CM per unit}} \\ &= \frac{182000 \$}{14 \$} \\ &= 13000 \text{ units} \end{aligned}$$

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Case 2:

فكرة السؤال : لحساب نقطة التعادل نحتاج عائد المساهمة للوحدة CM per unit وحساب contribution margin per unit . السؤال لم يعطي سعر البيع لكن أعطى cost variable per unit sales price ومن ثم CM per unit sales price يمكن استخراج variable cost ratio ومن ثم Breakeven point

Variable cost per unit = Sales price x Variable Cost ratio

$$\$14 = \text{Sales price} \times \%70$$

$$\text{Sales price} = \frac{\$14}{\%70}$$

Sales price = \$ 20 per unit

Contribution Margin (CM) per unit = Sales price – variable cost per unit
= \$20 - \$14
= \$6 per unit

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$$\text{Breakeven point (BEP)} = \frac{\text{F. Cost}}{\text{CM per unit}}$$
$$= \frac{141000 \$}{6 \$}$$
$$= 23500 \text{ units}$$

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Case 3:

CM per unit = Sales price x CM ratio

$$\begin{aligned} &= \$ 50 \quad \times \% 24 \\ &= \$ 12 \end{aligned}$$

$$\text{Breakeven point} = \frac{432000 \$}{12 \$}$$

Breakeven point = 36000 units

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Case 4:

Breakeven point (BEP) =

$$\begin{aligned} & \frac{\text{F. Cost}}{\text{CM per unit}} \\ &= \frac{270000 \$}{4 \$} \\ &= 67500 \text{ units} \end{aligned}$$

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Case 5:

فكرة السؤال : لحساب نقطة التعادل نحتاج عائد المساهمة للوحدة Contribution Margin (CM) per unit وحساب CM per unit يتطلب معرفة سعر البيع sales price . السؤال لم يعطي سعر البيع لكن أعطى cost variable per unit و CM ratio unit . ومن خلال هاتين المعلوماتين نستطيع حساب سعر البيع ثم عائد المساهمة وأخيراً نقطة التعادل وكذلك التالي :

أولاً: معرفة CM ratio variable cost ratio وهي متمم نسبة

$$\text{CM ratio} + \text{Variable Cost ratio} = \%100$$

$$\%25 + \text{Variable Cost ratio} = \%100$$

$$\text{Variable cost ratio} = \%75$$

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ثانياً: بدلالة variable cost per unit و variable cost ratio نستطيع حساب سعر البيع

Variable cost per unit = sales price x variable cost ratio

$$\$12 = \text{sales price} \times \%75$$

$$\text{Sales price} = \frac{\$12}{\%75}$$

$$\text{Sales price} = \$16$$

CM per unit = sales price – variable cost per unit

$$\text{CM per unit} = \$16 - \$12 = \$4 \text{ per unit}$$

$$\text{BEP} = \frac{\$38000}{\$4}$$

$$\text{BEP} = 9500 \text{ units}$$

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Required 1

CM per unit = Sales price – Variable cost per unit

$$= \$ 50 - \$ 35 = \$15 \text{ per unit}$$

CM ratio =

$$\frac{\text{CM per unit}}{\text{Sales price}} = \frac{15 \$}{50 \$} = \%30 =$$

Dollar Sales to attain target profit =

$$\frac{\text{F. Cost} + \text{Target profit before tax}}{\text{CM ratio}} = \frac{525000 + 450000 \$}{\%30} = \$ 3250000$$

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Required 2

Target Profit before tax =

Target profit After tax

tax rate – 1

600000

\$750000 =

%20 – 1

Units Sales to attain target profit =

F. Cost + Target profit before tax

CM per unit

750000 + \$450000

units 80000 =

\$15

Dollar Sales to attain target profit =

F. Cost + Target profit before tax

CM per ratio

750000 + \$450000

\$4000000 =

%30

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CM per unit = Sales Price – Variable Cost per units

$$\$25 = \$35 - \$60$$

= CM ratio

CM per unit

Sales price

25 \$

%41.667 =

60 \$

F. Cost + Target profit before tax

= Units Sales to attain target profit

CM per unit

340000 + \$428000

units 30720 =

\$25

F. Cost + Target profit before tax

= Dollar Sales to attain target profit

CM ratio

340000 + \$428000

\$1843200 =

%41.667

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$$\text{Variable cost ratio} + \text{CM ratio} = \%100$$

$$\%80 + \text{CM ratio} = \%100$$

$$\text{CM ratio} = \%20$$

$$\text{CM per unit} = \text{sales price} \times \text{CM ratio}$$

$$= \$30 \times \%20 = \$6 \text{ per unit}$$

OR

$$\text{Variable cost per unit} = \text{Sales price} \times \text{variable cost ratio}$$

$$= \$30 \times \%80 = \$24 \text{ per unit}$$

$$\text{CM per unit} = \text{sales price} - \text{variable cost per unit}$$

$$= \$30 - \$24 = \$6 \text{ per units}$$

Target profit before tax =

Target profit After tax

tax rate – 1

\$216000

\$360000 =

%40 – 1

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F. Cost + Target profit before tax

Units sales to attain target profit =

CM per unit

$\frac{360000 + \$420000}{\$6}$

units 13000 =

Q16-4

Last Year
F.Cost \$336000
V.Cost per unit \$18

Next Year
F.Cost \$408000
(\$72000 + \$336000)
V.Cost per unit \$15

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$$\text{Breakeven point} = \frac{\text{F. Cost}}{\text{CM per unit}}$$

Required 1

$$\text{Breakeven point for last year} = \frac{336000 \text{ \$}}{\$18 - \$30}$$
$$= 28000 \text{ units}$$

Required 2

$$\text{Breakeven point for next year} = \frac{408000 \text{ \$}}{\$15 - \$30}$$
$$= 27200 \text{ units}$$

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Required 3

Symmetry point means

$$\begin{array}{lcl} \text{Cost of first option} & = & \text{Cost of second option} \\ \text{Fixed cost + Variable Cost} & = & \text{Fixed Cost + Variable Cost} \\ \$336000 + (18 \times Z) & = & \$408000 + (15 \times Z) \\ 3Z & = & \$72000 \end{array}$$

$$Z = \frac{\$72000}{\$3} \quad \text{units symmetry point } 24000 =$$

OR

$$\text{Symmetry point} = \frac{\text{Fixed Cost } \Delta}{\text{Variable cost per unit } \Delta}$$

$$\frac{336000 - \$408000}{15 - \$18} = \frac{\$72000}{\$3} \quad \text{units } 24000 =$$

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What does point of symmetry mean?

نقطة التماثل تعني عند حجم إنتاج 24000 وحدة تكاليف البديل الأول (السنة الماضية) تتساوى مع تكاليف البديل الثاني المقترن للسنة القادمة. بمعنى آخر اختيار أي البديلين سوف يحقق نفس التكاليف. لكن أقل من 24000 وحدة سيكون البديل الأول أفضل لانه كثيف العمل وأكثر من 24000 سيكون البديل الثاني هو الأفضل لانه كثيف رأس المال. الجدول التالي يوضح ما ذكر اعلاه.

Best option	Cost of second option	Cost of first option	Units
First option	Total cost = F.Cost + V. cost =\$408000 + (\$15 x 23000) = \$ 753000	Total cost = F.Cost + V. cost =\$336000 + (\$18 x 23000) = \$750000	23000
same	 =\$408000 + (\$15 x 24000) = \$ 768000	 =\$336000 + (\$18 x 24000) = \$ 768000	24000
Second option	 =\$408000 + (\$15 x 25000) = \$ 783000	 =\$336000 + (\$18 x 25000) = \$ 786000	25000

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Q 17-4 Required 1

Last Year
F.Cost \$7000000
V.Cost per unit \$200

Next Year
F.Cost \$5800000
V.Cost per unit \$240

Income Statement for the last year	
45000000	Sales Revenue (150000 units x \$300)
30000000	- Variable Cost (150000 units x \$ 200)
15000000	= Contribution Margin (CM)
7000000	- Fixed Cost
8000000	= Net Profit before tax
3200000	- Tax (%40)
4800000	= Net profit after tax

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Required 2

BEP for last year =

$$\text{BEP} = \frac{\text{F. Cost}}{\text{CM per unit}}$$
$$= \frac{\$7000000}{200 - \$300}$$
$$= \text{units } 70000 =$$

Required 3

Units sales to attain target profit =

$$\text{Units sales to attain target profit} = \frac{\text{F. Cost} + \text{Target profit before tax}}{\text{CM per unit}}$$

Note:

1. Fixed cost for next year is \$5800000

2. Variable cost for next year = \$200 + (200 x %20) = \$240

$$\text{Units sales to attain target profit} = \frac{8000000 + \$5800000}{240 - \$300}$$
$$= \text{units } 13000 =$$

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Required 4

Units sales to attain target profit =

F. Cost + Target profit before tax

CM per unit

8000000+ \$7000000

units 25000 =

240 - \$300

Required 5

1- The fixed cost can be reduced

$$\text{BEP} = \frac{\$5800000}{240 - \$300}$$

units 96667 =

2- The fixed cost can not be reduced

$$\text{BEP} = \frac{\$7000000}{240 - \$300}$$

units 116667 =

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Required 6

Symmetry point means

$$\begin{array}{rcl} \text{Cost of first option} & = & \text{Cost of second option} \\ \text{Fixed cost + Variable Cost} & = & \text{Fixed Cost + Variable Cost} \\ \$7000000 + (\$200 \times Z) & = & \$5800000 + (240 \times Z) \\ \$1200000 & = & \$40 \end{array}$$

$$Z = \frac{\$1200000}{\$40} \quad \text{units symmetry point } 30000 =$$

OR

$$\begin{aligned} \text{Symmetry Point} &= \frac{\text{Fixed Cost } \Delta}{\text{Variable cost per unit } \Delta} \\ &= \frac{5800000 - \$7000000}{200 - \$240} \\ &= \frac{\$1200000}{\$40} \quad \text{units } 30000 = \end{aligned}$$

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Required 1

$$\begin{aligned}\text{Contribution Margin (CM) per unit} &= \text{Sales price} - \text{Variable cost per unit} \\ &= \$20 - \$15 \\ &= \$5 \text{ per unit}\end{aligned}$$

Required 2

$$\begin{aligned}\text{Total Contribution Margin (CM)} &= \text{Sales units} \times \text{CM per unit} \\ &= 12000 \times \$5 \\ &= \$60000\end{aligned}$$

Required 3

Contribution Margin (CM) ratio =

$$\frac{\text{CM per unit}}{\text{Sales price}} = \frac{\$5}{\$20} = \%25$$

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Required 4

Breakeven point (in units) =

F. Cost

CM per unit

\$40000

units 8000 =

\$5

F. Cost

Breakeven point (in Dollar) =

CM ratio

\$40000

\$160000 =

%25

OR

Breakeven point (in Dollar) = Breakeven point in units x sales price

= 8000 units x \$20

= \$ 160000

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Required 5

Margin of Safety in units = Sales units - Breakeven Point in units

$$\begin{aligned} &= 12000 - 80000 \\ &= 4000 \text{ units} \end{aligned}$$

Margin of Safety in dollar = Sales revenues - breakeven point in dollar

$$\begin{aligned} &= \$240000 - \$160000 \\ &= \$80000 \end{aligned}$$

OR

Margin of Safety in dollar = Margin of Safety in units x sales price

$$\begin{aligned} &= 4000 \text{ units} \times \$20 \\ &= \$80000 \end{aligned}$$

Required 6

Safety Margin ratio =

Units of Safety Margin

Sales Units

4000

12000

%33 =

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Required 7

Net Profit = Units of Safety margin x CM per unit

$$\begin{aligned} &= 4000 \text{ units} \times \$5 \\ &= \$20000 \end{aligned}$$

OR

Net Profit = Sales revenues - Fixed Cost - Variable Cost

$$\begin{aligned} &= \$240000 - 40000 - 180000 \\ &= \$20000 \end{aligned}$$

Required 8

Cash Breakeven point in units =

F. Cost - Depreciation

CM per unit

10000 - \$40000

\$5

units 6000 =

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F. Cost - Depreciation

Cash Breakeven point in dollar = _____

CM per ratio

10000 - \$40000

%25

\$120000 =

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Last Year

F. cost= \$1600000 + \$ 400000
rent= \$2000000
V.Cost per unit \$4

First option for next year

F. cost= \$1600000
V.Cost per unit \$4 + \$3 rent

Second option for next year

F. cost= \$1600000 + \$ 150000
rent= \$1750000
V.Cost per unit \$4 + \$ 1 rent

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Required 1

$$\text{BEP for the last year} = \frac{\text{F. Cost}}{\text{CM per unit}}$$
$$\frac{\$2000000}{4 - \$12} \quad \text{units } 250000$$

Required 2

If the company accepts the first option

$$\text{BEP for next year} = \frac{\$1600000}{7 - \$12} \quad \text{units } 320000$$

Required 2

If the company accepts the first option

$$\text{BEP for next year} = \frac{\$1750000}{5 - \$12} \quad \text{units } 250000$$

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Required 4

Second option	First option	Last Year	Details
3600000	3600000	3600000	Sales Revenue
1500000	2100000	1200000	- Variable Cost
2100000	1500000	2400000	= CM
1750000	1600000	2000000	- Fixed Cost
350000	(100000)	400000	= Net Profit

The second option is better

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Total	Z	Y	X	Details
3600000	2025000	1350000	225000	Sales Revenue
2700000	1462500	1080000	157500	- Variable Cost
900000	562500	270000	67500	= CM
450000				- Fixed Cost
450000				= Net Profit

Weighted average for CM per unit =

$$\frac{\text{Total CM}}{\text{Total Sales units}}$$

\$900000 per unit \$60
15000

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$$\text{BEP in units} = \frac{\text{F. Cost}}{\text{Weighted average for CM per unit}}$$

\$450000

\$60

units 7500

1500

15000

6000

units 750=

$$\text{BEP in units for product (X)} = 7500 \times$$

$$\text{BEP in units for product (Y)} = 7500 \times$$

$$\text{BEP in units for product (Z)} = 7500 \times$$

15000

7500

units 3000=

units 3750=

15000

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Weighted average for CM ratio =

$$\frac{\text{Total CM}}{\text{Total Sales Revenue}}$$
$$\frac{\$900000}{\$3600000}$$
$$= \frac{1}{4} = 25\%$$

BEP in dollar =

$$\frac{\text{F. Cost}}{\text{Weighted average for CM ratio}}$$
$$\frac{\$450000}{\frac{1}{4}}$$
$$= \$1800000$$

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BEP in dollar for product (X) = 1800000 x	225000	\$112500=
	3600000	
BEP in dollar for product (Y) = 1800000 x	1350000	\$675000=
	3600000	
BEP in dollar for product (Z) = 1800000 x	2025000	\$1012500=
	3600000	



End Chapter Three